

SAP B1 Rollout For A Crane Manufacturing Company



Introduction

Our client is Finland based MNC having corporate office in Pune & factory around Pune. Also they are a global leader in cranes business. In India they are in the business of manufacturing, sales & service of standard, process & port cranes. They were running business on SAP B1 for more than three years.

They have recently started a new legal entity with Shared Services .This Company mainly deals with the common services that are being rendered by them by the main Group such as IT, ERP, Engineering and Designing Services etc.

Business Scenario

Client is dealing into shared services like Engineering Designing, SAP Support, IT Services and Financial Services etc.This regards into the business scenarios like Financials, Banking, Purchasing A/P, Sales A/R and Human Resources in SAP B1.

Business Challenges

Before implementing SAP B1 client was facing various business challenges like:

- There were various legacy applications for respective functionalities such as Tally for Accounting and MS-Excel for various reporting, analysis and record keeping and other application for TDS etc.so these issues were leading to an integrity issues.
- Also this company is being part of a group company using SAP B1, were not able to provide reports in MIS for a desired company standard formats.
- In absence of an integrated system, they were unable to keep a track of costing, change logs and exact status of business and cash flow etc. for user queries.
- They were also unable to get MIS and other requirements like Accurate profitability, Budget Tracking, Procurement Tracking, Payment Scheduling, Fund Flow Planning, Tax Payments, Cut-Off Reporting, fulfilling Statutory and Audit requirements etc.

Project Summary

Industry: client is into Engineering Designing and SAP Support Services

Client Profile:

Client is one of the industry-leading group of lifting businesses that offers a complete range of advanced lifting solutions to many different industries worldwide. This division caters various shared services to the group divisions.

Solution: We have deployed following solution at client side:

- SAP B1 8.81 PLO7
- Customized Add-Ons
 - User Access Control
 - Bank Payment File Generation

Solution Benefit:

- Business Line wise Financial reporting
- Uniformity with Parent Indian Company for any reporting consolidations.
- Better control over finances and cash flow
- Integration in various departments & functions
- Proper planning data for costing, budgeting, MIS, HO reporting, Analysis etc.
- Introduction of discipline for chronological flow of business operations
- Controls and Checkpoints

The Solution

SAP Business One implemented at Group Company was being rolled out at its subsidiary company along-with Customized Add-Ons, Reports and Print Layouts etc.

Technology:

- **SAP Solution** : SAP B1 8.81 PL 07
- **Operating System** : Windows Server 2008 R2
- **Database** : SQL Server 2008 R2

The Solution Benefit

After implementation of SAP B1 at subsidiary company, client is enjoying following benefits.

- Client is now able to get effective control over all business areas such as Financials, Sales and Taxation etc.
- They are getting advantages of Data Integration, Accurate Costing, Timely Cut-Off reporting, MIS Reporting, timely payments to vendors, Checkpoints and controls while entering master data or transactions level itself.
- Also they are getting easy and quick accessibility to data and status queries using query reports. Reports like Tax Registers, Tax Payments and TDS Payments are now being done timely and effectively.
- Data for fulfilling Audit and Statutory requirements is possible effectively.
- With an integrated system, duplication of tasks and cost of redundancy eliminated, which helped in defining standard SOP in the organization.
- SAP Business One has overall automated almost all the business operations at KSSIPL with overall better control and standard practices enforcement in the operations.
- SAP Business One has also helped in building an overall confidence and image of the organization amongst the Business Partners, Associates, Banks and Service Providers.